'The way to develop self-confidence is to do the thing you fear and get a record of successful experiences behind you.' William Jennings Bryon

COMPANY PROFITS

# Power Presentation Skills

A skill development program focused on the presentation skills of managers, directors, sales professionals and facilitators.

#### **Program Overview**

This workshop is designed to help you deliver important presentations successfully. Participants will look at how to deliver powerful presentations that lead to desirable outcomes and situations and learn:

- The art of presenting,
- How to develop presentation structure and flow,
- Presentation persuasion techniques,
- How to handle objections,
- Build self-confidence,
- How to channel nervousness into useful energy.

This program includes individual review, videotaping and coaching to support your skills development. The dynamic format combines in-depth lectures, extensive participant practice session and small-group discussions.

# For more information visit: www.gaski.com/perform or call: (905) 752-0366

Seating is limited - register early.

## This workshop qualifies for continuing education credits/hours or professional development units/hours.

For more details visit www.gaski.com

Gaski Training and Developement Centre 7181 Woodbine Avenue, Suite 103 • Markham, Ontario • L3R-1A3 www.gaski.com

## Main Topics

- Engaging your audience (rapport and influence),
- Preparation strategies (defining your purpose),
- Power impact techniques (using body language),
- Impacting design (building a meaningful message),
- Power delivery strategies (speaking with confidence),
- Adult communication concepts (adult learning styles),
- Personal delivery style (charisma and presence),
- Improving self-perception (how others see you),
- Handling difficult questions (techniques).

#### Learning Outcomes

- Take control of nervousness when speaking in public,
- Develop a confident and persuasive personal delivery style,
- Apply body language strategies and powerful interactive techniques to build audience rapport and manage the audience.
- Use communication techniques to ensure that your key message is clearly understood,
- Plan and structure your presentations for maximum impact.

co-sponsors

